

# ACQUISITION EXCELLENCE

## Key Legislators

SEN Levin (D-MI)      REP Stump (R-AZ)  
 SEN Warner (R-VA)      REP Skelton (D-MO)  
 SEN Byrd (D-WV)      REP Young (R-FL)  
 SEN Inouye (D-HI)      REP Obey (D-WI)  
 SEN Santorum (R-PA)      REP Lewis (R-CA)  
 SEN Lieberman (D-CT)      REP Murtha (D-PA)  
 SEN Stevens (R-AK)

## VISION

An empowered professional acquisition team committed to continuous innovation and process improvement to get the latest and best technology, goods and services, on time and at the lowest total ownership cost for our **SOLDIERS**.

## Key OSD/Army Personnel

Hon E.C. Aldridge  
 Ms. D. Richbourg  
 Ms. D. Lee  
 Dr. K. Oscar  
 Dr. K. Oscar  
 LTG P. Kern  
 Mr. E. Elgart

## Office

USD (AT&L)  
 Dir, Acq Initiatives  
 Dir, Def Procurement  
 Acting AAE  
 Acting ASA(ALT)  
 MIL DEP ASA(ALT)  
 Acting DASA (P)

## 1994 FEDERAL ACQUISITION STREAMLINING ACT

- Modified/repealed 225 laws unique to federal contracts
- Made it easier to buy commercial products
- Initiated electronic/paperless Commerce and Contracting
- Streamlined and simplified small purchases
- Required performance-based contract management

## 1996 CLINGER-COHEN ACT

- Bid protest reform
- Repealed Brooks Act (purchase of ADPE)
- Reduced paperwork requirements

## LEGISLATIVE HIGHLIGHTS

### ARMY ACQUISITION LEGISLATIVE AGENDA

- The Army legislative proposal to extend Energy Savings Performance contracts (ESPC) to include mobility equipment is being reviewed by the Army Office of General Counsel.
- The Army proposal removing associated quantity and funding limits for procurement appropriations is being submitted as an Appropriations Act change for the next Legislative cycle. The proposal would amend Title III Procurement of the Defense Appropriations Act to allow certain programs to procure quantities in excess of those listed in the Act.
- The Army is proposing legislation to increase the Below Threshold Reprogramming Authority levels from \$4 million to \$8 million in RDT&E and from \$10 million to \$20 million in procurement.

### FY01 DEFENSE LEGISLATION

- National Defense Authorization Act for FY2001 (H.R. 4205) was signed by the President on 10/30/2000.
- Department of Defense Appropriations Act, 2001 (H.R. 4576) became Public Law 106-259 on 8/9/2000.
- New requirement (Sec 808, PL 106-398) for new entrants in the contracting 1102 series to have baccalaureate degree and 24 semester hours in business.

## AUSA ACQUISITION EXCELLENCE SYMPOSIUM

The next AUSA Acquisition Excellence Symposium will be held on for September 13, 2001. Visit <http://www.ausa.org/meetings> for emerging information.

## SIGNIFICANT EVENTS

### ACQUISITION & LOGISTICS EXCELLENCE (A&LE) WEEK

DOD's annual A&LE Week will be held September 10-14, 2001. For more information, visit <http://www.acq.osd.mil/aleweek01>.

### REDUCTION OF TOTAL OWNERSHIP COSTS FORUM

DOD hosted its 6th quarterly R-TOC Forum on April 17, 2001. The Army's COL (P) Jeff Sorenson and other SAE representatives made opening remarks. The Commanche PMO presented its R-TOC programs.

## ACQUISITION EXCELLENCE HIGHLIGHTS

- The Army made over 4 million purchases valued at over \$2 billion with the **Government Purchase Card** during FY 2000. This accounted for 98 percent of micro-purchases bought with the card, exceeding the Government Performance and Results Act (GPRA) and congressionally mandated goals of 90 percent. As of the end of June 2001, the Army's year-to-date net sales are \$1,701 million and total transactions year-to-date are 3.24 million. Rebates as of the end of June 2001 were \$4.55 million (distributed back to the billing officials). The Army-managed Purchase Card Joint Program Office is continuing to deploy cardholder statement review, approval and certification via the Internet through the remainder of FY 2001 (12,000 cardholders certifying online).
- The Army fielded DOD's **Standard Procurement Systems (SPS)** throughout its contract activities in CONUS & OCONUS. This system replaces its current Post, Camp, and Station legacy contract writing system SAACONS. The Army is currently on product version 4.1.e and baselining with version 4.2. Likewise, the Army made operational the Army Single Face to Industry (ASFI), Purchase Request Web (PRWEB), and Electronic Data Exchange (EDA). These efforts, combined with other value-added initiatives, are helping Army users to leverage available technology in order to help achieve a totally paperless contracting process.
- The Office of the Deputy Assistant Secretary of the Army (Procurement) recently launched a pilot **Procurement Knowledge Center**, initially focused on Performance Based Service Acquisitions (PBSA), to provide up-to-date information and tools for the acquisition workforce. Communities of Practice activated or in development include; PBSA, Utilities Privatization, the Standard Procurement System, Contingency Contracting, and Commercial Acquisition.
- The Army is leading government-wide efforts to improve acquisition performance, cost, and schedule through innovative and meaningful **contractual incentives**. The Army-led OSD Contractor Performance Incentives Rapid Improvement Team (RIT) published an article on strategies and tools useful to contract professionals. The "community of practice" at the Army's Knowledge Management website also provides incentive tools for the acquisition workforce and will accelerate implementation of incentive best practices and lessons learned. The Army will lead a government-wide panel and public meeting on incentives in 2001.
- The Army is leading the way within DOD in developing doctrine governing **contractors on the battlefield**. An Army-wide Contractors on the Battlefield Integrated Concept Team is actively working to produce a revision to FM 100-21, Contractors on the Battlefield, which will include information at the Tactics, Techniques, and Procedures (TTP) level of detail. The first draft is currently out for comment. Other ongoing work in this area will eventually lead to the publication of a new Joint manual regarding contractors on the battlefield.
- The Army is working with DOD to ensure a capable and **educated contracting workforce** for the future. It is also engaged in high priority efforts to evolve its contracting personnel into contracting business managers who are mission-oriented, customer focused problem solvers adept at planning, negotiating, executing and managing the best business arrangement for each acquisition mission.
- An Army Tiger Team was charged with recommending initiatives to **reduce acquisition cycle time**. This team reviewed the acquisition cycle process from requirement generation through sustainment; identified constraints and long-term issues; reviewed techniques and processes to reduce cycle time; and identified functional areas for improvement, as well as their inherent benefits, risks, and barriers. Areas that were reviewed include requirements generation, testing, funding, and contracting. Team findings were developed, and eight initiatives are being assessed to determine best strategies for achieving cycle time reduction objectives. This project is currently on hold pending new leadership direction.
- A policy memo for **equipment recapitalization (RECAP)** was signed jointly by AAE and VCSA on 12 April, establishing guidelines for planning/execution of the Army's RECAP program and assigning roles/responsibilities. The Army TOC office will be responsible for facilitating development of the Performance Plan Agreements that will be executed for each RECAP program and for tracking/measurement of program progress and successes.